

## Today's Agenda

## Funding Trams

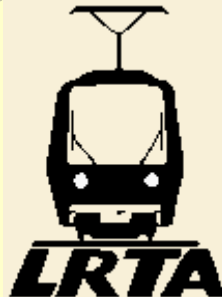
**CAMCOX and other Cities, Towns & Garden Villages**

D.A. Giblin, TramForward

*Investing in 84  
new schemes*

*Financing opportunities*

*Payoff*



## Tram Funding

## Expensive Luxury?



- Can afford! By Effective Management
- Economies of Scale, Risk Transfer
- Funding Trials for financing alternatives
- DfT Cost Benefit Ratio tool
- Intermediate Rail vehicles
- New Turnkey offers

Attract global funders and demonstrate good returns for investors



## How?



## Funding Investment

- Change Management
- Financial models for Investment
- Neighbourhood Community Land Trusts
- Local Infrastructure Funding Trusts
- Land Values Rating
- Public Works Loans Board
- Municipal Investment Corporation bonds
- New Towns Act loans
- Community Infrastructure Levy
- Development Corporations
- Short term guarantees and loans
- Taxation of Property
- National Infrastructure Commission

## Where?



## Tram Tracker

- 84 cities/towns seek trams
- Programmed schemes for future development
- E.G. Warrington, CAMCOX, Bath, Lytham, Bristol, Derby-Notts, Fleetwood, Cardiff, Leith, IoW, Reading
- Big Data on new opportunities
- Collated by APPLRG
- Available to Government, Municipal bodies, Banks, Consultants, Contractors, Public, Lobbyists/Campaigners for Trams



## CAMCOX test



## Workshop output

- Deliver a blueprint funding Prospectus. Sections:
- Introduction and Purpose of the Prospectus, **What is to be funded, cost of detailed preparation, framework**
- Executive summary: **Vision, Policy, Strategy and Mission**
- Masterplan approach. **Route, Schematic of project, Ridership, Land value, Construction costs, Ownership, Planning permissions, optioneering**
- Pre-feasibility outline Business case criteria, **requirements and assessment for viability, then comprehensive Business Plan development**
- Investment Plan concept: **demonstrate benefits and financial returns,**
- Financial Plan methodology: **funding availability fit/international, then release of funds, equity, loan, grant, guarantee**
- Funding Submission: **legal and regulatory compliance guidance, repayments**
- Public Consultation/Secretary of State: **preparation and approach**
- Procurement: **requirements and selection process**
- Design, Build, Operations and Maintenance: **Finances and budgets**

## LRTA



## More Information

Check out our website

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